



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 29, 2013

Diamond Producers (\$50,000 & Above)

Platinum Producers (\$30,000 - \$50,000)

Ahlbum, Jon	The Ahlbum Group	\$39,040	14
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Gold Producers (\$10,000 - \$30,000)

Lemar, Mike	Sunshine State Agency	\$27,876	12
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$15,732	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$11,616	4
Concklin, Ron	Rosenberg-Concklin, Inc.	\$10,858	4

Silver Producers (\$5,000 - \$10,000)

Haft, Gary S.	JMH Advisors, Inc.	\$9,348	1
Alan, Stuart	Senior Care Insurance Center	\$7,716	2
Ulayyet, Fahed M.	Ulayyet Insurance Agency	\$7,680	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$7,572	3
Schwartz, Richard S.	Insurance Center of S. Florida	\$7,267	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$6,672	1
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$6,588	3
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$6,372	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$5,916	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$5,688	1
Holmquist, James A.	Holmquist Insurance Agency	\$5,088	2

Bronze Producers (\$2,500 - \$5,000)

Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$4,272	1
Sipel, Raymond E.	AXA Advisors, LLC	\$3,936	1
Centerstone Insurance & Financial Svcs.		\$3,900	1
Teller, Claire D.	All Vest Associates	\$3,900	1
Assessment Review Unlimited, Inc.		\$3,892	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,624	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,276	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,108	1
Priester, John L. Jr.	Priester Insurance Agency	\$3,096	1
Borowick, Jeffrey M.	Borowick Insurance Agency	\$2,913	1
Tamiso, William L.	Southeastern Insurance Agency	\$2,856	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,848	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Norgard, Chad M.	Norgard Insurance Group	\$2,676	1
White, Raymond K.	White Insurance Agency	\$2,644	1
Martinez, Bett L.	Martinez Insurance Agency	\$2,520	1



Weekly Leader Board



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 29, 2013

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Silver Producers (\$5,000 - \$10,000)

Haft, Gary S.	\$9,348	Ortez, Philip B. Jr.	\$6,372
Ahlbum, Tim	\$9,287	Ahlbum, Jon	\$6,058
Graham, Christopher N.	\$9,276	Kahn, Rachel	\$5,688
Ulayyet, Fahed M.	\$7,680	Hatton, Catherine E.	\$5,424
Gordon, Ian	\$7,176	Jaffe, Joseph A.	\$5,304
Doering, Robert J.	\$6,672	Rosenkrantz, Howard	\$5,172
Campana, Diana M.	\$6,504	McKnight, Robert J.	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Bassett, Timothy D.	\$4,692	Selinger, William S.	\$3,108
Sandigo, Enrique	\$4,608	Priester, John L. Jr.	\$3,096
Alan, Stuart	\$4,440	Borowick, Jeffrey M.	\$2,913
Sheldon, Paul T.	\$4,272	Delauter, Kenneth R. Jr.	\$2,904
Sipel, Raymond E.	\$3,936	Tamiso, William L.	\$2,856
Henning, Sonny A.	\$3,900	Benedeti-Zum Tobel, Giovanna	\$2,848
Kramer, Steven	\$3,900	Kamel, Makram E.	\$2,844
LePage, Kenneth L. Jr.	\$3,900	Manno, Michael	\$2,844
Teller, Claire D.	\$3,900	Ryland, Gaines S.	\$2,844
Katz, Philip D.	\$3,892	Schwartz, Scott J.	\$2,844
Barbieri, Pamela	\$3,890	Vetere, Barbara	\$2,844
Barta, Devin M.	\$3,715	Stevens, Jason	\$2,736
Lockwood, Scott W.	\$3,624	Norgard, Chad M.	\$2,676
Gumora, Helene	\$3,564	Purple, Andrew J.	\$2,676
Palmer, Casey V.	\$3,540	Tantillo, Robert V.	\$2,676
Bushko, Heidi	\$3,420	White, Raymond K.	\$2,644
Becker, Gary S.	\$3,276	Martinez, Bett L.	\$2,520
Hackmeier, Jeff D.	\$3,276	Berenguer, Gina F.	\$2,508
Minervini, Debra A.	\$3,276	Stone, Lynne M.	\$2,508
Gold, Matthew	\$3,108		